



Common Council

CITY OF BUFFALO

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COMMUNITY DEVELOPMENT

LEGISLATION

MINORITY BUSINESS ENTERPRISE

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Chief of Staff

DINASH LAL, MPA

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TIMOTHY J. BROWN, SR.

ULYSEES O. WINGO, SR.

MASTEN DISTRICT COUNCIL MEMBER

65 Niagara Square

City Hall 1414

Buffalo, NY 14202

Phone: (716) 851-5145

November 8, 2018

Community Action Organization of Western New York, Inc.
45 Jewett Avenue, Suite 150
Buffalo, New York 14214

Dear Ms. Dunn, Mr. Johnson, and Mr. Hare,

Re: Request for election to CAO Board in low income and public or elected official sectors

I am the City of Buffalo Common Council Member elected to this position by the people of the Masten District. As such, I was chosen in a democratic selection process that assures I am a representative of low-income individuals and families living in the District. I also reside in the District which is clearly an area of Erie County with one of the highest concentrations of poverty in the entire County. I believe this qualifies me for both the Low Income Sector and also the Public or Elected Official Sector of the CAO Board. I request that the Board consider my interest in serving and elect me to either available sector, whichever is available sooner, at its next Board meeting. I have attached biographical information for your review.

Thank you for your consideration.

Regards,

Ulysees O. Wingo, Sr.
Council Member- Masten District

Ulysees O. Wingo, Sr.

Address

57 Victoria Avenue
Buffalo, NY 14214

Phone

716-866-7999

Email

ulysees.wingo.sr@gmail.com
www.linkedin.com/pub/ulysees-wingo/4a/b69/498

Committed results-driven manager with 10+ years of leadership experience in non-profit, government, educational, institutional, volunteering, hospitality, socio-psychotherapeutic, and retail sales settings. Also, 12+ years of experience in strategic marketing, advertising concepts, web design and content, public relations, graphic design, and digital photography and editing.

Areas of Specialty

Organizational Development

Operations Management

Change Management

Leadership Training

Interpersonal Skills & Connection

Conflict Resolution & Complaint Handling

Diversity Training

Coalition Building

Community Outreach

Public Speaking

Work-Team Dynamics

Team-Building & Training

Education

State University of NY College at Buffalo, **Master of Public Administration, Non-profit Management**, 2018

Houghton College, West Seneca, NY, **BS, Management**, Minor, **Marketing**, 2011

National Institute of Crime Prevention, **Crime Prevention Through Environmental Design (CPTED)**, 2014

Center for Creative Leadership, Greensboro, NC, **Leadership & Coalition Building**, 2013

Experience

COMMON COUNCILMEMBER, THE CITY OF BUFFALO, BUFFALO, NY /

September 2015-Present

Responsible for representing the people of the Councilmatic District of Masten in The City of Buffalo. Serves as the Chair for the Committee on Education which provides oversight of the Buffalo School District and other local educational institutions. Enacted swift and relevant legislation of public policies that positively impacts the quality of life for all residents in The City of Buffalo. Votes on various zoning matters, oversees city agencies and programs to ensure efficiency and equity, dispose and deliberate to vote and ultimately approve the Mayor's budget for the city, and advocates for funding for the various needs of our constituency. Responsible for the dispersing of a discretionary budget of approximately \$125K for community initiatives.

PASTOR, ANTIOCH BAPTIST CHURCH, BUFFALO, NY /

December 2016-Present

Provides spiritual leadership to the congregation of the historic Antioch Baptist Church. Responsible for the weekly preaching, teaching, and facilitating of church business. Serves as the ex-officio of all auxiliaries and provides leadership and guidance for church growth. Oversees the church budget, evaluates paid staff, and manages the operation of the church's facilities and assets. Also, facilitates community outreach through all medias, as well as canvassing the immediate community.

PROGRAM COORDINATOR, BUFFALO PROMISE NEIGHBORHOOD, BUFFALO, NY /

May 2014-May 2015

Responsible for supporting safety and community development efforts in the Buffalo Promise Neighborhood. Provides support in the collaborative efforts to improve safety and quality of life in the Buffalo Promise Neighborhood, acting as a liaison between residents, community-based organizations, and police/prosecutors. Oversees the development and implementation of safety workplans, including collaborative efforts to identify

priority crime problems, and implement specific interventions by key police/community stakeholders. Develops and oversees the outcome assessment plan, including coordinating data collection and analysis for funders and evaluators. The overarching goal is to integrate the resources of people and institutions which influence crime and perceptions in the neighborhood to uncover more strategic and effective remedies for safety problems.

DIRECTOR, BOYS & GIRLS CLUBS OF BUFFALO, BUILD ACADEMY, BUFFALO, NY /

November 2013-April 2014

Responsible for the overall management of Boys & Girls Clubs of Buffalo (BGCB) at a district school. Responsible for the planning, development, implementation, and execution of programming; builds relationships and partnerships to enhance the effectiveness and delivery of services and programming for BGCB members; responsible for community relations and resource management to effectively provide services for members' families; responsible for building a cohesive and coherent relationship between BGCB and our school's educational administration; responsible for maintaining site budget; responsible for the creation of strategic plans and implementation; and responsible for outcome measurement, assisting with measurement tools and operations, gathering data (pre & post), gauging progress of programs, increasing performance and impact, and submitting detailed reports which verify such impact or reveal the need for more intense support.

COMMUNITY OUTREACH, HEALTHCARE EDUCATION PROJECT, BUFFALO, NY /

June 2011-December 2013

Assisted in coordinating social justice campaigns and projects; assisted in connecting projects and campaigns to the development and overall vision for social change; worked directly with HEP program staff to coordinate and support involvement in both the planning and execution of local organizing activities; was responsible for assisting in the planning, development, and implementation of HEP and other campaign work to issue identification, research, campaign strategy, base-building involving supporters and coalitions, and soliciting press; was also the regional advertising/marketing consultant for Western NY HEP offices.

AUDITOR / MOD, HOLIDAY INN HOTEL & SUITES, BUFFALO, NY / 2006-2007, 2013-PRESENT

AUDIT SUPERVISOR / MOD, ADAM'S MARK HOTEL, BUFFALO, NY / 2007-2008

Facilitates the sale and use of all services for private and commercial clients while creating and maintaining good standing relationships with regular and transient guests; effectively and fairly supervised a fully staffed shift of employees at a full-service facility; trains employees to facilitate the hotel's audit; created Excel spreadsheets which reduced audit calculation time down more than half.

SUBSTITUTE TEACHER, BUFFALO PUBLIC SCHOOLS, BUFFALO, NY 2001-2003, 2013-PRESENT

Performs related duties of permanent teacher to provide continuity in the day-to-day responsibilities in the absence of the regular employee. Responsible for providing instruction, managing the classroom environment, and promoting student learning as to maintain the pace and progress of the students to curtail any lag and or deviation from the normal regimen of learning.

MINISTER OF MUSIC, FAITH MBC, BUFFALO, NY / 2006-PRESENT

Professionally directs and teaches music and song through voluntary teams (choirs) made up of up to 30+ individuals. Responsibly assists in the coordination of ministry events, meetings, and services. Consistently maintains open communication with the Pastor to assess and evaluate progress toward reaching the organizational goal. Responsible for setting an atmosphere of empowerment through fostering an environment that is conducive for high levels of participation and inspiration from parishioners during services. Also, I facilitate music workshops where I personally author curriculum on a city-wide level for the WNY region.

CHAPLAIN, GATEWAY-LONGVIEW, WILLIAMSVILLE, NY / 2008-2009

Conducted individual assessments with clients/youth after a thorough review of intake material to best discern and meet the needs of each youth culminating in the development of individualized plans-of-action to help each resident attain his or her discharge goals. Nurtured the adoption of improved alternative behaviors, critical thinking, and decision-making tools amongst our at-risk youth. Provided Pastoral care and counsel to 54 residents and over 200 staff across campus which involved individual, partner, and group counsel; this included educating and enlightening each on the benefits of participation in the Spiritual Life Program at Gateway-

Longview- attendance grew from 50% participation at time of my initial employment to 100% participation by time of separation from the agency.

SALES CONSULTANT, BASIL DEALERSHIPS, BUFFALO, NY / 2002-2003

SALES REPRESENTATIVE, TOWNE AUTOMOTIVE, ORCHARD PARK, NY 2000-2002

Facilitated the sale and use of automotive vehicles, parts, and services through customer service. Responsible for product knowledge and demonstrating features and creating value. Catered to the specific needs of each individual consumer ensuring satisfaction that placed me as a top sales associate.

Professional Groups and Committees

Baptist Ministers Conf. of Bflo, NY & Vicinity – Co-Chair Publicity Board, Program Co-Director

Concerned Citizens Following the Dream Committee – Publicity Director

Annual GospelFest Committee – Marketing Director

“Let’s Get Moving” Health and Wellness Campaign:

Community Health Fair & Educational Symposium, Buffalo, NY – Public Relations Chair
Center for Creative Leadership, Greensboro, NC
